



Summer Sales Internship – Chicago Central

Start here. Accelerate here.

C.H. Robinson is a recognized leader in third-party logistics. We work with a diverse mix of customers— from Fortune 500 companies to startups— to help get their products to consumers around the globe. The fast pace of the logistics industry translates into a high-energy and collaborative workplace environment. You are empowered to make decisions, help our customers grow, and forge your own career path.

Join a vibrant team of employees worldwide who are accelerating their careers every day at C.H. Robinson.

An internship at C.H. Robinson is more than a learning experience. It's an opportunity to make an impact at a Fortune 500 global company. As an intern, you'll help some of the world's most prominent companies move their products around the globe. The game of logistics is ever changing and you'll be in the middle of the action, gaining business experience that will benefit you for a lifetime.

Sales interns are integrated into our teams, giving you the respect and responsibility needed to learn global freight services and help shippers and carriers optimize supply chains.

You'll be exposed to multiple facets of the logistics and transportation industry, such as:

- Sales and negotiation techniques
- Building industry and customer relationships
- Transportation information systems
- Distribution management

To highlight your creativity and expand relationships you'll also participate in a team project and competition with other interns across North America to solve a business-related challenge. At the end of your internship, you'll present your solution to senior business leaders, with the top-rated projects earning special recognition.

What are we looking for?

- Undergraduate education at a Junior or Senior level (pursuing a business, sales, logistics, supply chain, communications, or related major is a plus)
- Excellent communication skills, verbal and written
- Ability to thrive in a deadline-driven, team environment, while also delivering independent results
- Relationship-building skills
- Driven, enthusiastic, and highly motivated

- High attention to detail and ability to multitask